

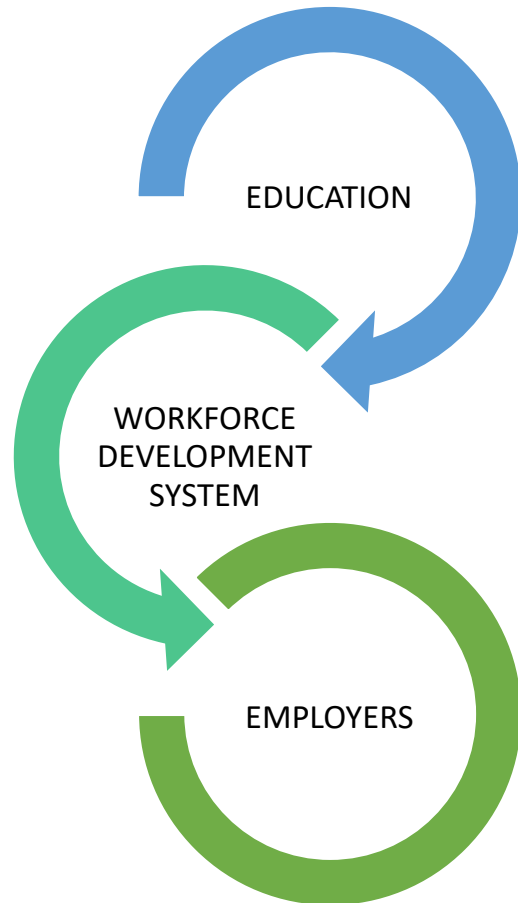
# Career Zoom Health Care Series

**Session 1- Introduction to Health Care**  
**November 18, 2020**

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# Partnership



## **EDUCATION**

Wappingers Central School District

Dutchess Community College

## **WORKFORCE DEVELOPMENT SYSTEM**

Workforce Investment Board (local)

Workforce Development Institute (NYS)

## **EMPLOYERS**

Local and regional employers

# CAREER ZOOM HEALTH CARE PARTNERS 2020-2021

## **Dr. Amy Watkins**

Director of Student Services, Business Education & Community Education  
Wappingers Central School District

## **Mary Jane Bertram**

Regional Director - Hudson Valley  
Workforce Development Institute (WDI)

## **Laraine Kautz**

Workforce Development Liaison  
Dutchess Community College

## **Dr. Louise McLoughlin**

Executive Director  
Dutchess County Workforce Investment Board







## TODAY'S SPEAKERS

**Dr. Amy Watkins**

*Moderator*

Director of Student Services, Business Education & Community Education  
Wappingers Central School District

**Dr. Louise McLoughlin**

*Overview of Employment Opportunities*

Executive Director

Dutchess County Workforce Investment Board

**Laine Belmonte, MBA, PHR**

*The Employer Perspective*

Director of Human Resources

Premier Medical Group

**Karen Ingham**

*Education Planning*

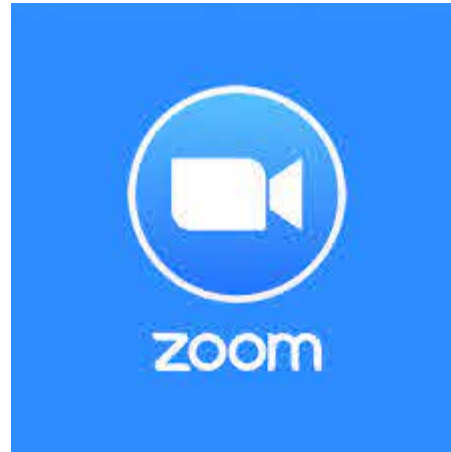
Department Chair and Assistant Professor

Department of Allied Health and Biological Sciences

Program Chair, Clinical Laboratory Technician and Phlebotomy

Dutchess Community College

# *Q: What is a Career Zoom Health Care Series?*



*A: An opportunity to ask questions and learn more about the Health Care profession to see if it might be a good fit for you.*

# Background Information

- Over 310 students in grades 9-12 responded to a survey on their interest in learning about Health Care professions.
- Your questions will be used to help you learn more about Health Care professions.
- Time at the end of each session will be open for students to ask additional questions with the speakers.



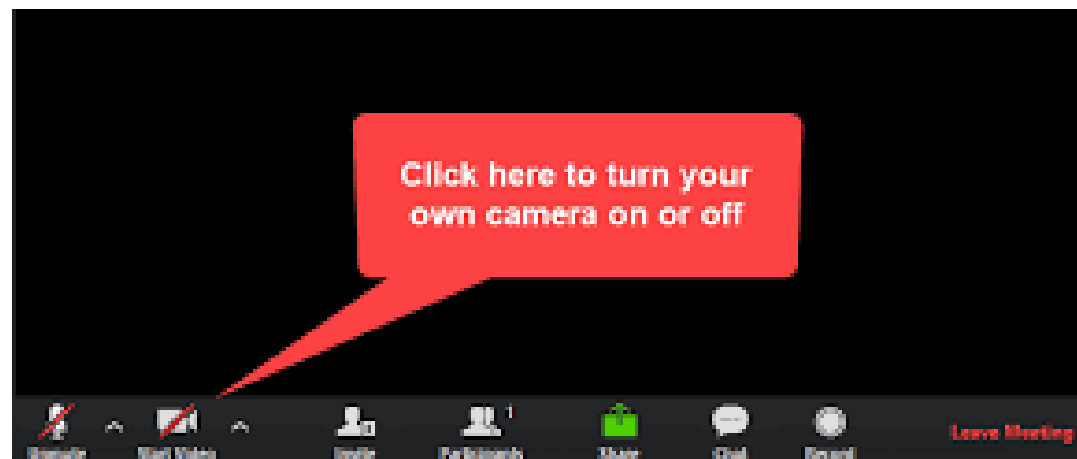
# When to tune in?

- Each month will include guest speakers from Health Care fields. Professionals will share about their experiences and answer the most frequently asked questions collected from the survey.
- There will be time for a Question & Answer at the end of each session.
- Mark your calendar! Every 3<sup>rd</sup> Wednesday of the month from 12:30-1:15 PM.



# Housekeeping Items

- While the speaker is talking everyone will be on mute.
- Have your camera on and be visible to the speaker. This is your chance to connect with a professional face-to-face.
- Use the chat feature to ask questions.
- Respond to the poll questions when they appear.
- Email [amy.watkins@wcsdny.org](mailto:amy.watkins@wcsdny.org) if you have any questions.





# Looking at the Numbers

**Dr. Louise McLoughlin**

Executive Director

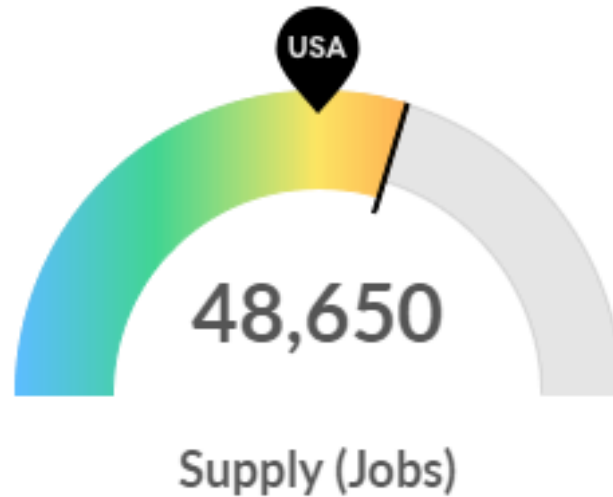
Dutchess County Workforce Investment Board

- Almost 2 million people in our 5-county region of Dutchess, Ulster, Orange, Putnam and Westchester counties
- Consistent Job Growth in health care over the past 5-years
- Top Industries in the region are:
  1. Health Care and Social Assistance
  2. Government
  3. Retail
- Largest Health Care Employers include:
  - Westchester Medical Group
  - Montefiore Medical Group
  - Orange Regional Medical Center
  - White Plains Hospital

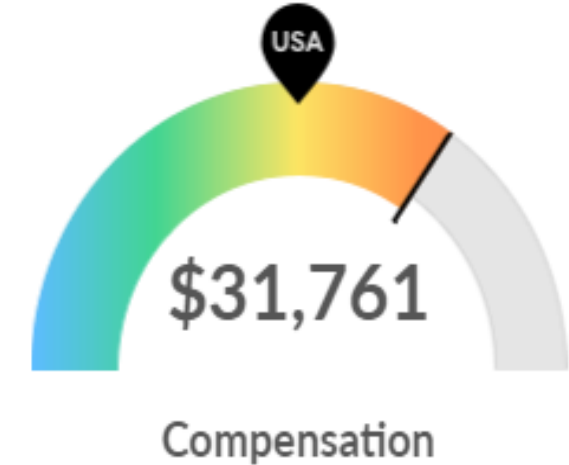
# 15 Healthcare Support Occupations in 5 New York Counties

12% projected job growth from 2020-2025

Home Health Aides  
Personal Care Aides  
Medical Transcriptionists  
Medical Assistants  
Medical Equipment Preparers  
Nursing Assistants  
Occupational Therapy Aides  
Occupational Therapy Assistants  
Orderlies  
Pharmacy Aides  
Phlebotomists  
Physical Therapist Assistants  
Psychiatric Aides  
Veterinary Assistants  
Laboratory Animal Caretakers



Your area is a hotspot for this kind of talent. The national average for an area this size is 37,340\* employees, while there are 48,650 here.



The cost for talent is high in your area. The national median salary for your occupations is \$28,392, while you'll pay \$31,761 here.

## **NATIONAL AVERAGES:**

**Mean hourly wage: \$15.57**

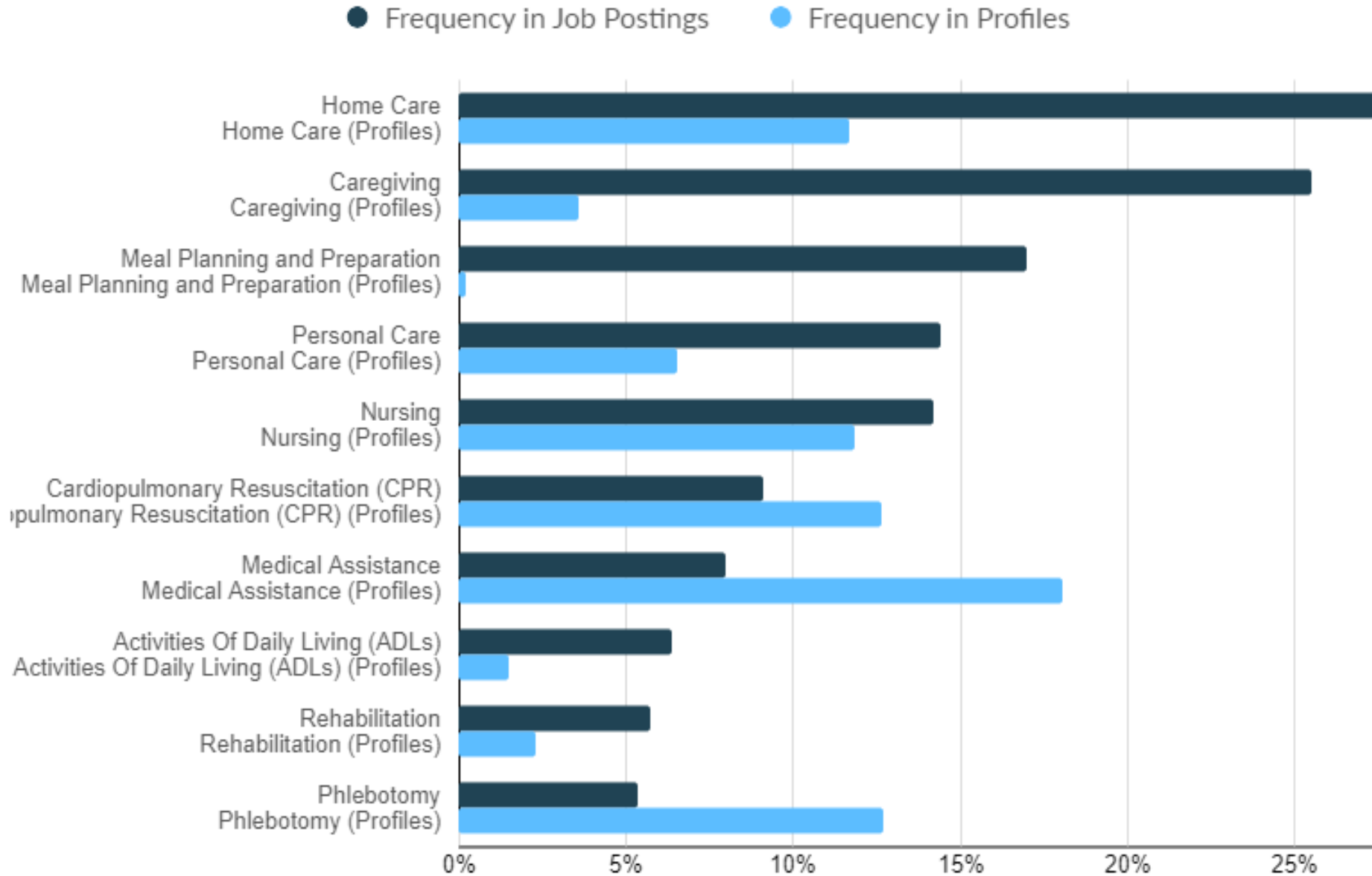
**High end of range: \$23.05/hour**

**\$47,950 annual**

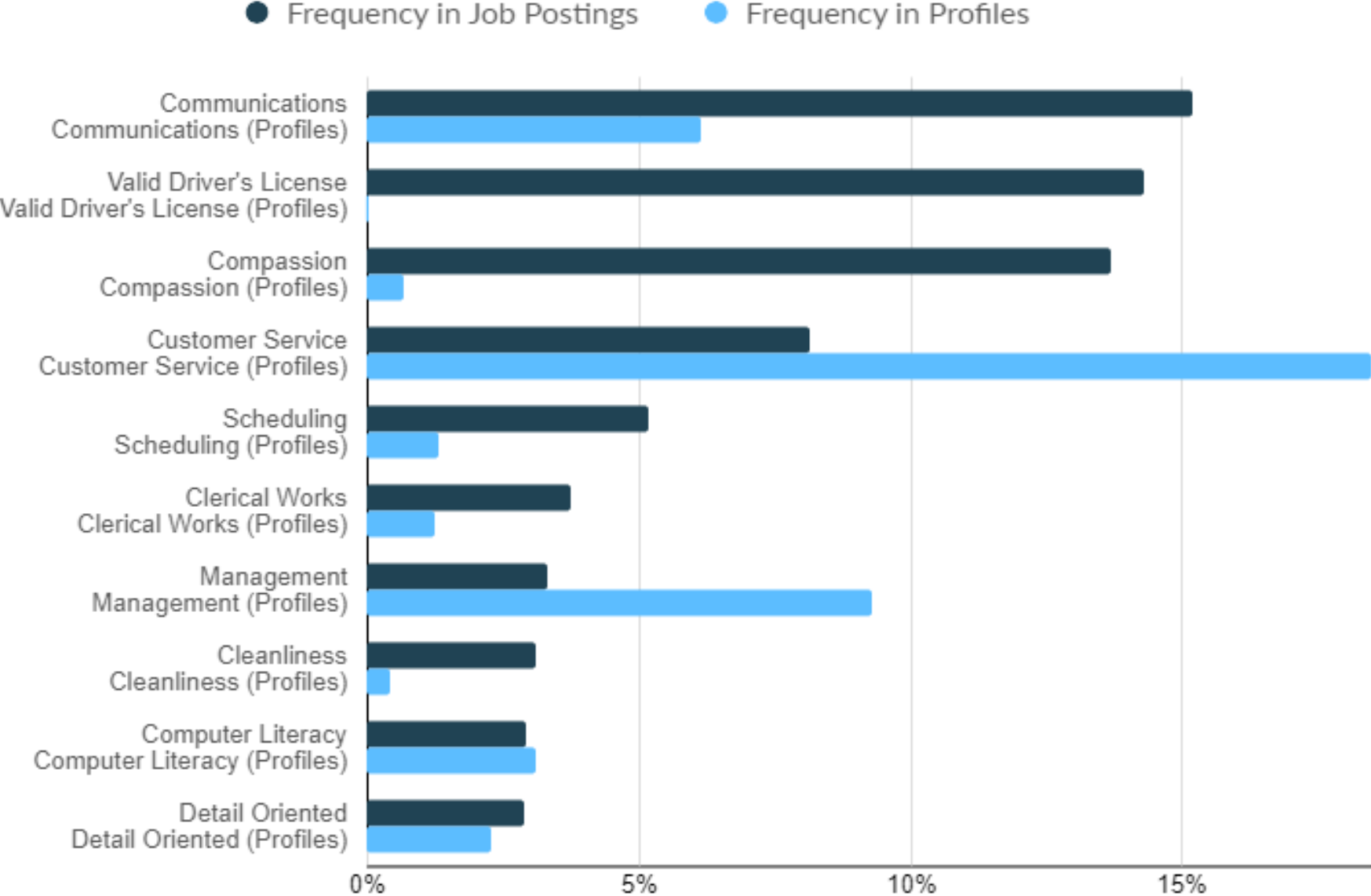
Source: Emsi, 2020  
Bureau of Labor Statistics, 2018

# Top Hard Skills

# Training/Certifications



# Top Common Skills



**Percentage of  
Health Care  
Support  
Occupations  
working within  
industry**

<b>Industry</b>	<b>Percentage of Health Care Support Occupations</b>
General Medical & Surgical Hospitals	12%
Nursing Care Facilities	40%
Home Health Care Services	37%
Offices of Physicians	18%
Offices of Dentists	33%

Source: Bureau of Labor Statistics, 2018



# 15 Healthcare Support Occupations in 5 New York Counties



Home Health Aides  
Personal Care Aides  
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Medical Assistants  
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Nursing Assistants  
Occupational Therapy Aides  
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Veterinary Assistants  
Laboratory Animal Caretakers

# 56 Healthcare Practitioners and Technical Occupations in 5 New York Counties

## (Dutchess, Orange, Ulster, Putnam and Westchester Counties)

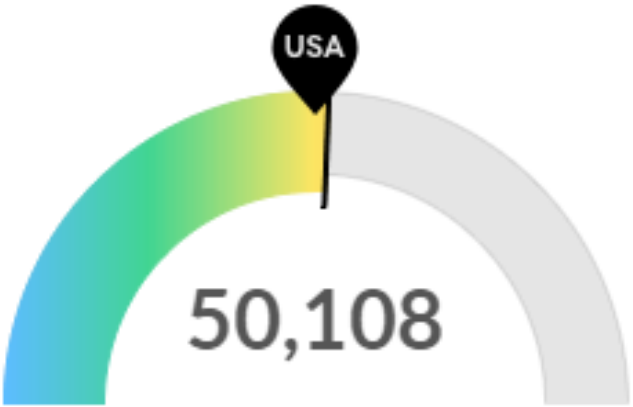
Acupuncturists  
Anesthesiologists  
Audiologists  
Cardiovascular Technologists/Technicians  
Clinical Laboratory Technologists/Technicians  
Cardiovascular Technologists /Technicians  
Chiropractors,  
Dental Hygienists  
Dentists  
Diagnostic Medical Sonographers

Dietetic Technicians,  
Dietitians/Nutritionists  
Emergency Medical  
Technicians/Paramedics  
Exercise Physiologists  
Family Medicine Physicians  
General Internal Medicine Physicians  
Magnetic Resonance Imaging  
Nuclear Medicine Technologists  
Nurse Anesthetists  
Nurse Midwives  
Nurse Practitioner  
Obstetricians and Gynecologists  
Occupational Therapists  
Ophthalmic Medical Technicians  
Optometrists  
Oral and Maxillofacial Surgeons  
Orthodontists  
Pediatricians  
General, Pharmacists  
Pharmacy Technicians

Physical Therapists  
Physician Assistants,  
Physicians  
Podiatrists  
Prosthodontists  
Psychiatric Technicians  
Psychiatrists  
Radiation Therapists  
Radiologic Technologists  
Recreational Therapists  
Registered Nurses  
Respiratory Therapists  
Speech-Language Pathologists  
Surgeons  
Surgical Technologists  
Technicians  
Technologists  
Therapist  
Veterinarians  
Veterinary Technologists  
Veterinary Technicians

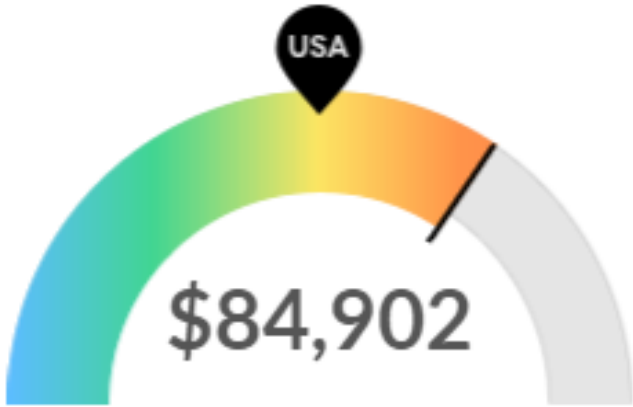


# Average Hiring Competition Over an Average Supply of Regional Talent



Supply (Jobs)

Your area is about average for this kind of talent. The national average for an area this size is 48,192\* employees, while there are 50,108 here.



Compensation

The cost for talent is high in your area. The national median salary for your occupations is \$68,535, while you'll pay \$84,902 here.

**NATIONAL AVERAGES:**

**Mean hourly wage: \$40.21**

**High end of range: \$69.41/hour**

**\$144,370 annual**

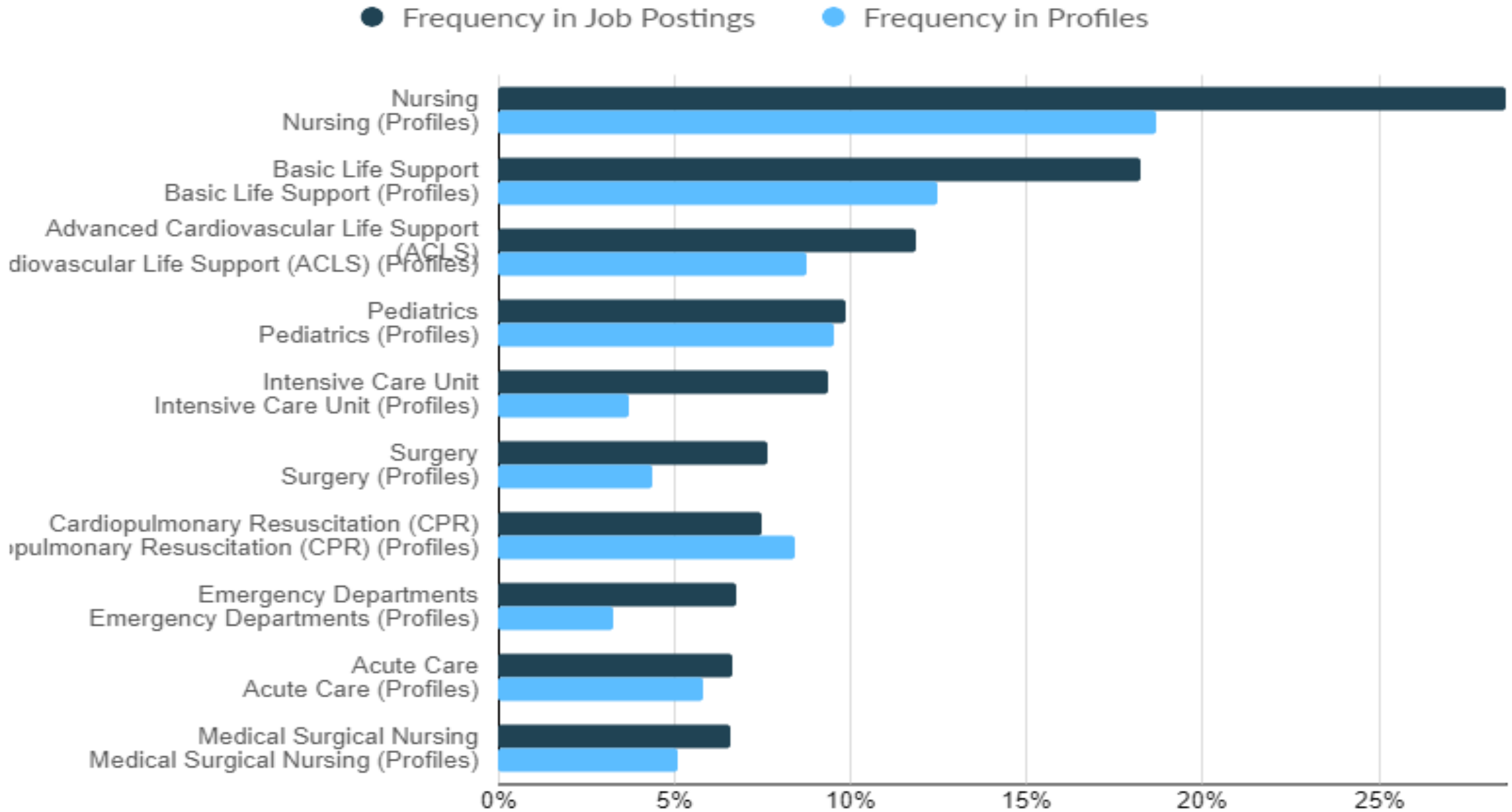
Source: Emsi, 2020  
Bureau of Labor Statistics, 2020

**Percentage of  
Health Care  
Practitioners  
and Technical  
Occupations  
working within  
industry**

<b>Industry</b>	<b>Percentage of Health Care Practitioners and Technical Occupations</b>
General Medical and Surgical Hospitals	56%
Offices of Physicians	43%
Nursing Care Facilities (Skilled Nursing Facilities)	27%
Health and Personal Care Stores	37%
Outpatient Care Centers	40%

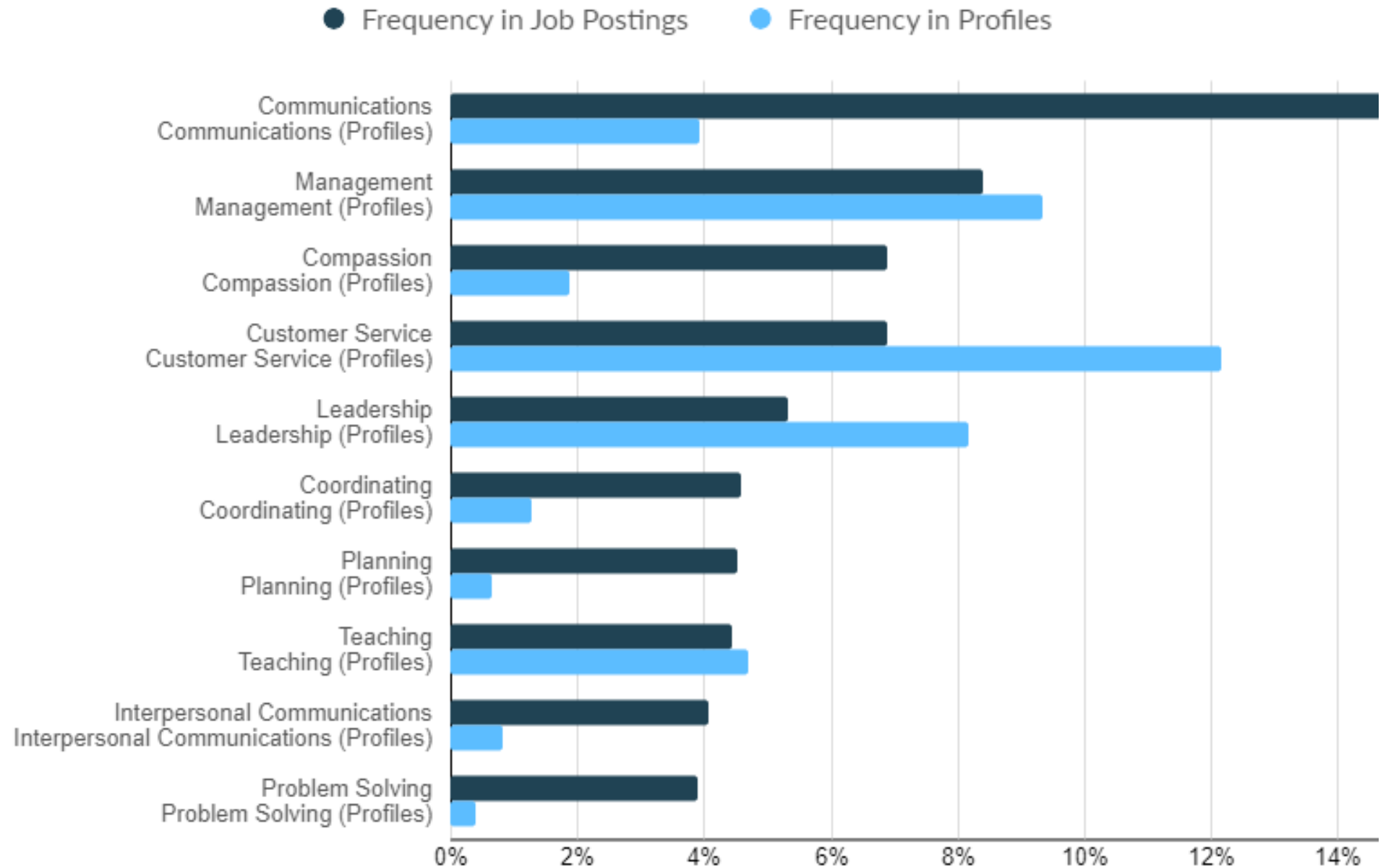
# Top Hard Skills

College/Training/Certifications





## Top Common Skills



# 56 Healthcare Practitioners and Technical Occupations in 5 New York Counties

(Dutchess, Orange, Ulster, Putnam and Westchester Counties)



Acupuncturists  
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Exercise Physiologists  
Family Medicine Physicians  
General Internal Medicine Physicians  
Magnetic Resonance Imaging  
Nuclear Medicine Technologists  
Nurse Anesthetists  
Nurse Midwives  
Nurse Practitioner  
Obstetricians and Gynecologists  
Occupational Therapists  
Ophthalmic Medical Technicians  
Optometrists  
Oral and Maxillofacial Surgeons  
Orthodontists  
Pediatricians  
General, Pharmacists  
Pharmacy Technicians

Physical Therapists  
Physician Assistants,  
Physicians  
Podiatrists  
Prosthodontists  
Psychiatric Technicians  
Psychiatrists  
Radiation Therapists  
Radiologic Technologists  
Recreational Therapists  
Registered Nurses  
Respiratory Therapists  
Speech-Language Pathologists  
Surgeons  
Surgical Technologists  
Technicians  
Technologists  
Therapist  
Veterinarians  
Veterinary Technologists  
Veterinary Technicians



**PREMIER** *medical group*

**Laine Belmonte, MBA, PHR**

*The Employer Perspective*

Director of Human Resources

Premier Medical Group

# Why choose a career in healthcare?

- You like working with and/or caring for people.
- You like science, research and exploring answers to problems
- Job stability – Babies will continue to be born and illnesses are inevitable, so there will always be a need for healthcare professionals.
- With a growing population, the demand for healthcare workers is high.
- Many healthcare careers are well-paid.
- Healthcare careers are diverse. You can go into general medicine, or a specialty (foot, mouth, heart, lungs, etc.), or administration or management.
- You have choices! There are several career options, some that require 1-2 years of education after high school, some that require 4 years, and some that require more. Typically, income will increase with years of education.

# What can I do now to prepare for a career in healthcare?

- **Finish** high school and get a diploma.
- **Research** different healthcare careers and narrow down what interests you.
- **Ask** for guidance – talk to a healthcare professional, guidance counselor, parent or college advisor.
- **Gain** experience – shadow a healthcare worker, look for an internship, volunteer in a nursing home or hospital.
  
- A career in healthcare is rewarding! Check out these resources:
  - <https://money.usnews.com/careers/best-jobs/rankings/best-healthcare-jobs>
  - <https://money.usnews.com/careers/best-jobs/rankings/best-health-care-support-jobs>





# DUTCHESS

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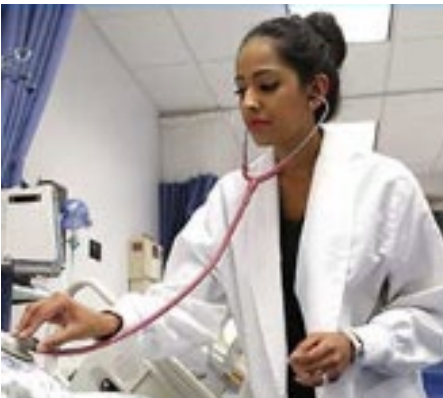
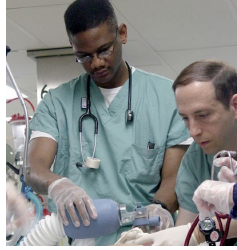
## COMMUNITY COLLEGE

**Karen Ingham**

Department Chair & Assistant Professor

Department of Allied Health & Biological Sciences

Program Chair, Clinical Laboratory Technician and Phlebotomy



# DCC Programs for Health Care Careers

- Certified Nursing Assistant
- Phlebotomist Certificate
- Paramedic Certificate
- Clinical Laboratory Technician, A.A.S.
- Emergency Medical Technician – Paramedic, A.A.S.
- Public Health, A.S.
- Nursing, A.A.S.
- Liberal Arts: Science, A.S.



Questions?





PREMIER *medical group*



**WIB** Dutchess County  
Workforce Investment Board



**DUTCHESS**  
COMMUNITY COLLEGE

Thank you!

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